

# ENERGY INDUSTRIES COUNCIL

WELCOME PACK



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**Stuart Broadley**

# Message from the CEO

Since its inception in 1943, the Energy Industries Council exists to serve one goal – to help our members grow.

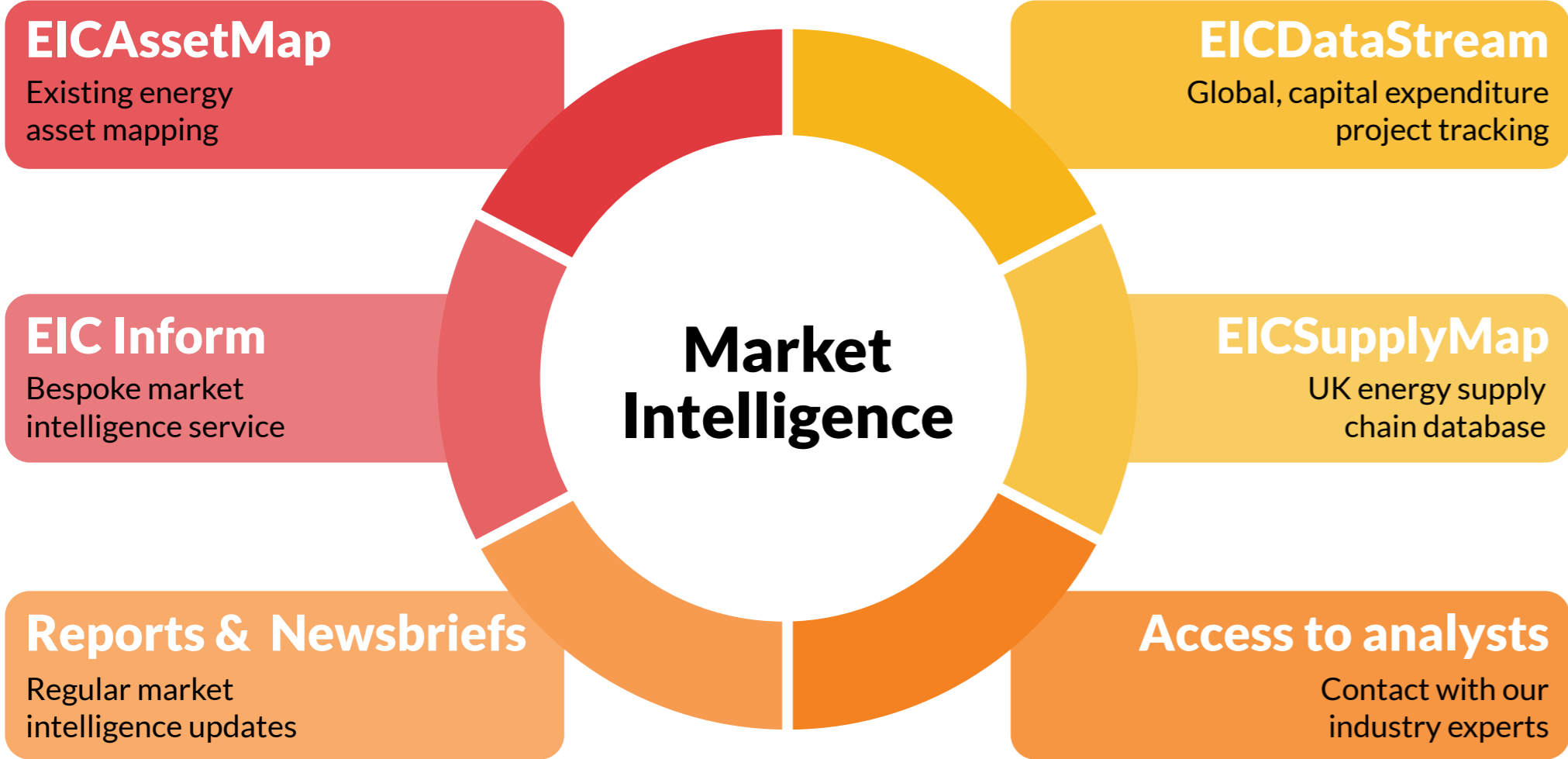
Whether that's through our vast market intelligence data and services for CAPEX and OPEX markets around the world, through our events and networking that facilitate meetings between members and the key decision makers at operators, developers and contractors, or by our profile raising opportunities, giving members a platform to elevate their brand and share their successes.

As the voice of the energy supply chain, we are proud to be the only trade association representing all countries and all energy sectors, putting us in a unique position to promote exports, diversification and growth for companies large and small in the energy supply chain.

We are always looking to improve our services and we recently introduced the UK Energy Supply Chain Taskforce, allowing government and industry to work together to maximise opportunities and mitigate challenges.

Join the 750 other EIC members to take your energy business to the next level.

# Member benefits



**One stop shop**  
Collated, timely market intelligence at your fingertips

**Get ahead of the competition**  
By assessing your existing and future markets and clients

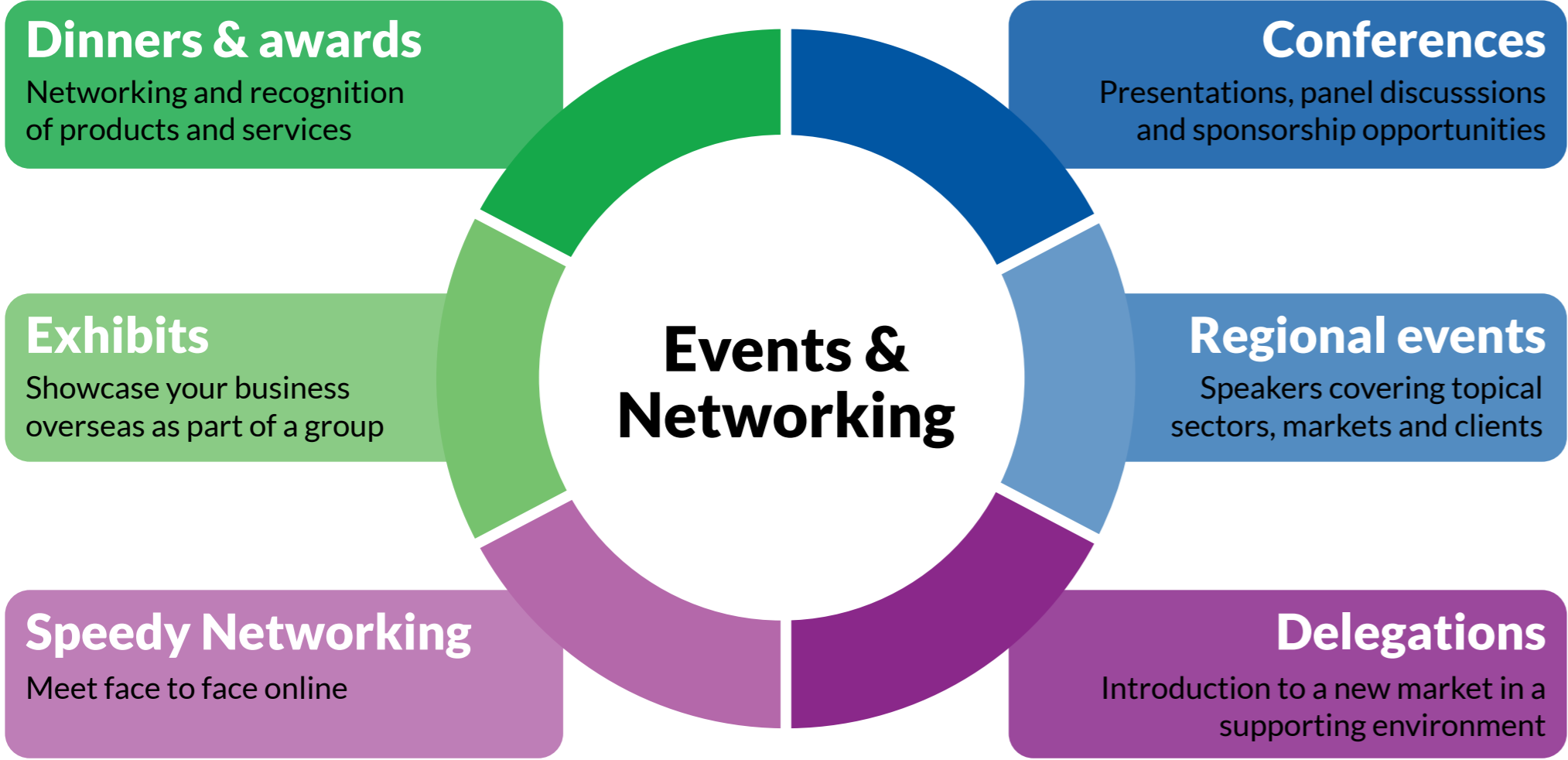
**Personalise your dashboard**  
Individual accounts allow personal preferences so you can track and focus on markets and projects relevant to you

**Reports and analysis**  
Quick export of data allows easy graph and chart creation for succinct overviews

**Maximise gains from the intelligence**  
With unlimited users and free, full training from experienced EIC staff

**Use across your business**  
Strategy, business development, sales and account management and procurement

# Member benefits



**Engage with major players**  
Hear about their plans and requirements giving you direction and focus

**Connect with like-minded people**  
Increase your knowledge and build strong business relationships

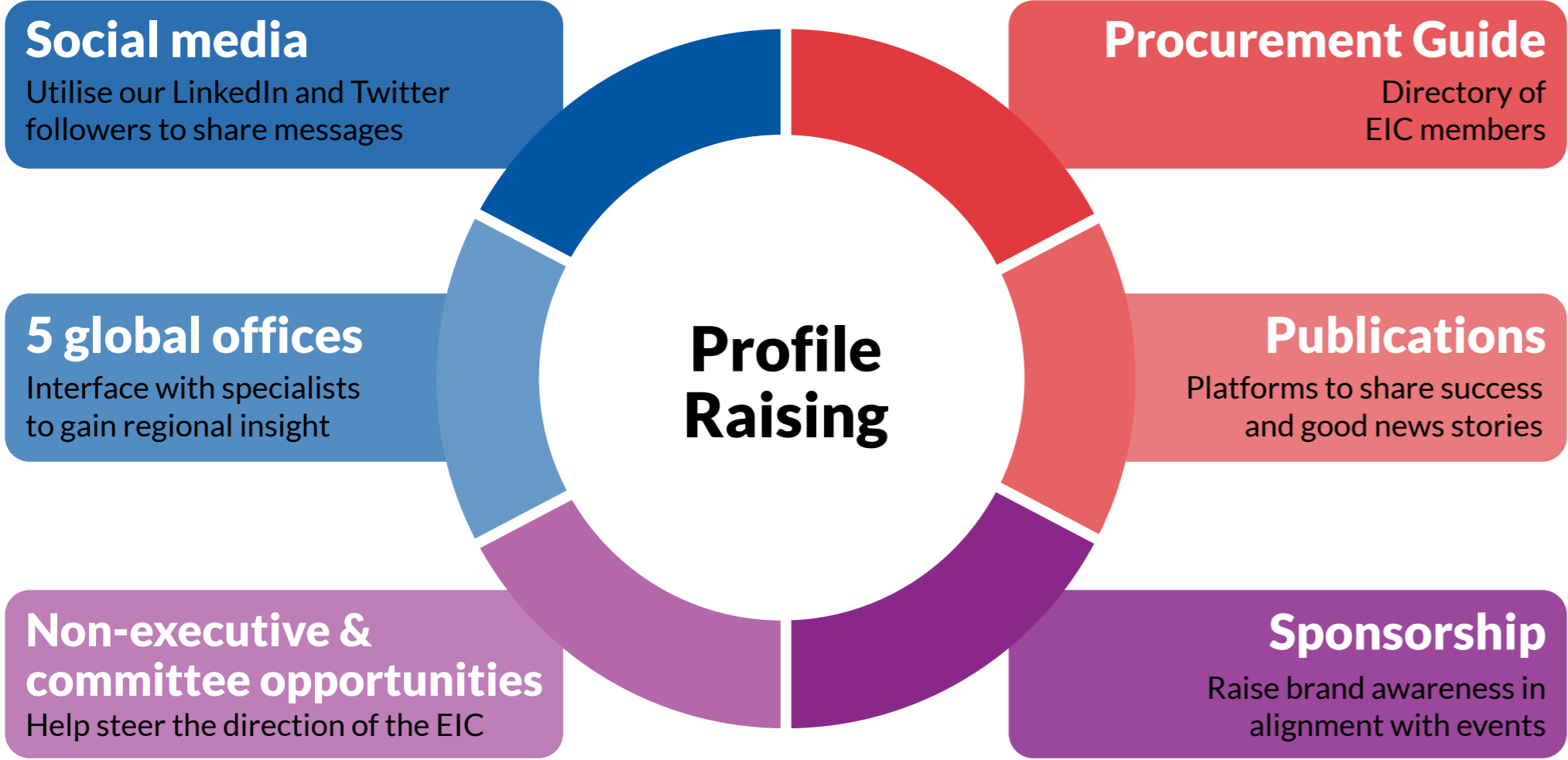
**Exhibit**  
As part of a group with full support from an experienced event manager

**Recognition**  
Of your products and services to an industry specific audience

**Unlimited attendance**  
At many virtual events for no additional cost

**Opportunity**  
To ask key stakeholders and decision makers direct questions on topics most relevant to you

# Member benefits



- Share**  
Your success stories across our platforms
- Showcase**  
Your capabilities to current and prospective clients; highlight new and innovative products, services and tools
- Interface with experts**  
Across our worldwide office network to gain regional insight
- Low-cost sponsorship**  
Opportunities at focused events that align with your brand and activities
- Global office facilities**  
Convenience of hot desks and conference rooms, as well as virtual office services to show your presence without the cost of office space
- Steer the direction**  
Of our activities through participation in regional committees and our Board of Directors

# Memberships

EICDataStream, EICAssetMap and EICSupplyMap options for:

## Global Tier

### 1. **Global**

All energy sectors

### 2. **Renewable Energy**

All renewables sectors

## Primary Tier

### 1. **EMEA**

Europe, Middle East, Russia, Caspian & Africa

### 2. **Americas**

North, Central and South America

### 3. **Asia Pacific**

East Asia, Australasia, Russia and the Indian sub-continent

## Local Tier

### 1. **United Kingdom**

### 2. **Brazil**

### 3. **Gulf of Mexico**

### 4. **Africa**

### 5. **Gulf Cooperation Council**

Saudi Arabia, Kuwait, Qatar, Bahrain, Oman and the United Arab Emirates

### 6. **ASEAN**

Brunei, Cambodia, Indonesia, Laos, Malaysia, Myanmar, the Philippines, Singapore, Thailand and Vietnam

### 7. **Russia and CIS**

Russia, Azerbaijan, Armenia, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Tajikistan, Turkmenistan, Uzbekistan and Ukraine

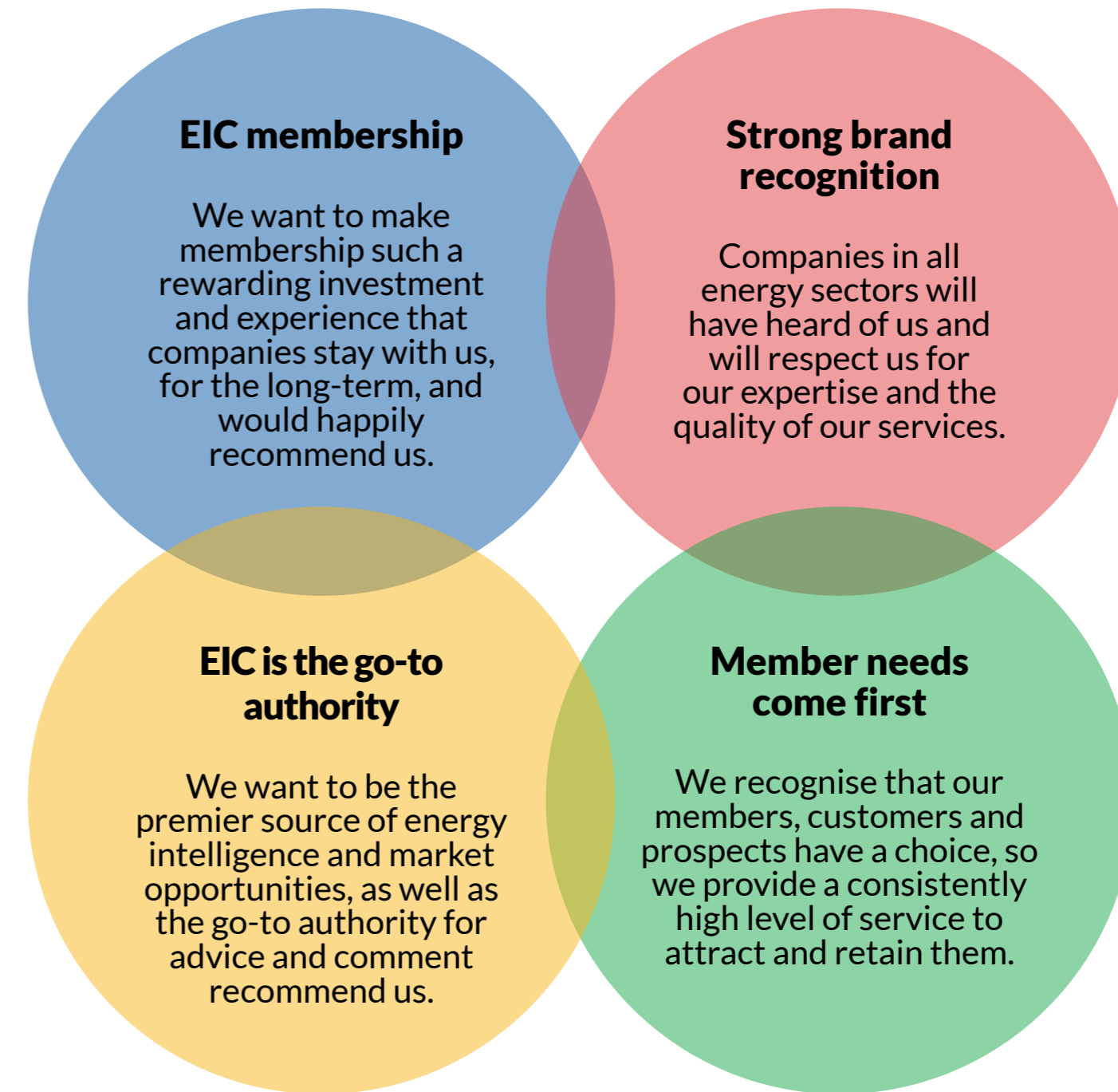
# EIC's vision

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For over 78 years, the EIC has devoted its time to working closely with energy industries around the world. We help companies, large and small, to maximise business opportunities – sourcing or supplying goods and services across the globe.

We are experts in tracking global projects, energy assets, and supply chain capability, across multiple sectors and producing quality market intelligence. This means companies operating in the competitive energy marketplace can rely on our invaluable resources to develop their businesses.

We build relationships with buyers and suppliers worldwide, bring them together to discuss projects and capabilities, and help them to make contacts that will generate new business. Beyond this, we also build powerful networks across all stakeholders, including government.



# Our growth

Formation of the Council of British Petroleum Equipment, as we were known then.

1943

1947

Launch of the first British Petroleum Equipment News publications and the EIC Procurement Guide.

London office opened in Notting Hill Gate.

1981

1995

The EIC opens its first office outside the UK, in Houston, the US.

Launch of "The Projects Database", now known as EICDataStream. It is one of the world's leading CAPEX project tracking database.

2000

2009

The EIC's Head Office moves to a new location on the South Bank of the River Thames in Vauxhall.

EICAssetMap launched, the only operations and maintenance database to map all major UK facilities across all energy sectors.

2017

2018

The EIC celebrates its 75th birthday, making us one of the oldest trade associations in the world.





## CONTACT US

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